

**NISSAN IR DATASHEET**  
**Global Retail Volume**

(units)

		FY2018	FY2019								FY2020						
		Full Year	1Q	2Q	1H	3Q	3Q YTD	4Q	2H	Full Year	1Q	2Q	1H	3Q	vs. FY2019	3Q YTD	vs. FY2019
Japan	TIV	5,261,018	1,225,635	1,396,726	2,622,361	1,045,881	3,668,242	1,371,944	2,417,825	5,040,186	836,448	1,192,940	2,029,388	1,198,861	14.6%	3,228,249	-12.0%
	Nissan	596,087	126,442	154,511	280,953	100,378	381,331	153,127	253,505	534,458	83,829	119,991	203,820	111,571	11.2%	315,391	-17.3%
	Share	11.3%	10.3%	11.1%	10.7%	9.6%	10.4%	11.2%	10.5%	10.6%	10.0%	10.1%	10.0%	9.3%	-0.3pts	9.8%	-0.6pts
USA	TIV	17,170,392	4,431,851	4,318,068	8,749,919	4,291,139	13,041,058	3,509,299	7,800,438	16,550,357	2,938,744	3,921,727	6,860,471	4,205,277	-2.0%	11,065,748	-15.1%
	Nissan	1,443,725	351,185	327,353	678,538	301,291	979,829	257,606	558,897	1,237,435	177,328	221,150	398,478	243,133	-19.3%	641,611	-34.5%
	Share	8.4%	7.9%	7.6%	7.8%	7.0%	7.5%	7.3%	7.2%	7.5%	6.0%	5.6%	5.8%	5.8%	-1.2pts	5.8%	-1.7pts
Canada	TIV	1,966,517	568,464	521,101	1,089,565	412,883	1,502,448	329,582	742,465	1,832,030	315,284	500,613	815,897	392,084	-5.0%	1,207,981	-19.6%
	Nissan	146,821	40,139	34,824	74,963	28,220	103,183	19,664	47,884	122,847	17,123	29,790	46,913	21,874	-22.5%	68,787	-33.3%
	Share	7.5%	7.1%	6.7%	6.9%	6.8%	6.9%	6.0%	6.4%	6.7%	5.4%	6.0%	5.7%	5.6%	-1.2pts	5.7%	-1.2pts
Mexico	TIV	1,418,314	306,584	314,084	620,668	364,066	984,734	296,677	660,743	1,281,411	139,768	227,773	367,541	284,927	-21.7%	652,468	-33.7%
	Nissan	305,322	60,099	62,880	122,979	74,671	197,650	61,070	135,741	258,720	27,402	48,780	76,182	57,962	-22.4%	134,144	-32.1%
	Share	21.5%	19.6%	20.0%	19.8%	20.5%	20.1%	20.6%	20.5%	20.2%	19.6%	21.4%	20.7%	20.3%	-0.2pts	20.6%	0.5pts
Others	TIV	7,297	1,500	1,810	3,310	1,701	5,011	1,810	3,511	6,821	1,042	1,539	2,581	1,091	-35.9%	3,672	-26.7%
	Nissan	1,221	192	254	446	257	703	307	564	1,010	190	191	381	208	-19.1%	589	-16.2%
	Share	16.7%	12.8%	14.0%	13.5%	15.1%	14.0%	17.0%	16.1%	14.8%	18.2%	12.4%	14.8%	19.1%	4.0pts	16.0%	2.0pts
North America	TIV	20,562,520	5,308,399	5,155,063	10,463,462	5,069,789	15,533,251	4,137,368	9,207,157	19,670,619	3,394,838	4,651,652	8,046,490	4,883,379	-3.7%	12,929,869	-16.8%
	Nissan	1,897,089	451,615	425,311	876,926	404,439	1,281,365	338,647	743,086	1,620,012	222,043	299,911	521,954	323,177	-20.1%	845,131	-34.0%
	Share	9.2%	8.5%	8.3%	8.4%	8.0%	8.2%	8.2%	8.1%	8.2%	6.5%	6.4%	6.5%	6.6%	-1.4pts	6.5%	-1.7pts
Russia	TIV	1,794,141	436,954	441,405	878,359	477,919	1,356,278	410,122	888,041	1,766,400	234,103	459,072	693,175	506,107	5.9%	1,199,282	-11.6%
	Nissan	107,355	17,975	24,001	41,976	22,899	64,875	23,617	46,516	88,492	10,253	20,046	30,299	19,100	-16.6%	49,399	-23.9%
	Share	6.0%	4.1%	5.4%	4.8%	4.8%	4.8%	5.8%	5.2%	5.0%	4.4%	4.4%	4.4%	3.8%	-1.0pts	4.1%	-0.7pts
Europe excl. Russia	TIV	18,235,271	5,033,718	4,332,638	9,366,356	4,359,535	13,725,891	3,623,957	7,983,492	17,349,848	2,455,945	4,136,374	6,592,319	4,064,211	-6.8%	10,656,530	-22.4%
	Nissan	536,090	117,480	105,507	222,987	107,586	330,573	101,453	209,039	432,026	43,861	97,767	141,628	90,138	-16.2%	231,766	-29.9%
	Share	3.0%	2.4%	2.5%	2.4%	2.5%	2.4%	2.9%	2.7%	2.5%	2.0%	2.4%	2.3%	2.2%	-0.3pts	2.2%	-0.2pts
Europe*	TIV	20,029,412	5,470,672	4,774,043	10,244,715	4,837,454	15,082,169	4,034,079	8,871,533	19,116,248	2,690,048	4,595,446	7,285,494	4,570,318	-5.5%	11,855,812	-21.4%
	Nissan	643,445	135,455	129,508	264,963	130,485	395,448	125,070	255,555	520,518	54,114	117,813	171,927	109,238	-16.3%	281,165	-28.9%
	Share	3.3%	2.5%	2.8%	2.6%	2.7%	2.7%	3.2%	2.9%	2.8%	2.2%	2.6%	2.5%	2.4%	-0.3pts	2.4%	-0.3pts
China**	TIV	26,604,910	5,982,505	5,552,415	11,534,920	5,747,049	17,281,969	7,031,383	12,778,432	24,313,352	3,357,611	5,971,302	9,328,913	6,372,876	10.9%	15,701,789	-9.1%
	Nissan	1,563,986	343,748	374,520	718,268	372,715	1,090,983	455,908	828,623	1,546,891	206,551	389,791	596,342	389,132	4.4%	985,474	-9.7%
	Share	5.9%	5.7%	6.7%	6.2%	6.5%	6.3%	6.5%	6.5%	6.4%	6.2%	6.5%	6.4%	6.1%	-0.4pts	6.3%	0.0pts
Asia & Oceania	TIV	11,405,502	2,636,550	2,464,046	5,100,596	2,754,955	7,855,551	2,199,040	4,953,995	10,054,591	1,383,836	2,305,036	3,688,872	2,891,513	5.0%	6,580,385	-16.2%
	Nissan	323,802	71,551	72,388	143,939	68,255	212,194	61,721	129,976	273,915	32,449	46,844	79,293	52,216	-23.5%	131,509	-38.0%
	Share	2.8%	2.7%	2.9%	2.8%	2.5%	2.7%	2.8%	2.6%	2.7%	2.3%	2.0%	2.1%	1.8%	-0.7pts	2.0%	-0.7pts
Latin America	TIV	4,523,345	1,086,676	1,141,054	2,227,730	1,135,936	3,363,666	883,921	2,019,857	4,247,587	385,382	856,710	1,242,092	1,067,162	-6.1%	2,309,254	-31.3%
	Nissan	224,756	49,528	54,617	104,145	56,913	161,058	44,366	101,279	205,424	16,124	35,111	51,235	44,896	-21.1%	96,131	-40.3%
	Share	5.0%	4.6%	4.8%	4.7%	5.0%	4.8%	5.0%	5.0%	4.8%	4.2%	4.1%	4.1%	4.2%	-0.8pts	4.2%	-0.6pts
Middle East	TIV	1,709,298	396,329	395,617	791,946	556,604	1,348,550	439,454	996,058	1,788,004	289,026	472,466	761,492	554,601	-0.4%	1,316,093	-2.4%
	Nissan	165,126	32,344	34,040	66,384	42,968	109,352	36,046	79,014	145,398	20,718	29,561	50,279	31,883	-25.8%	82,162	-24.9%
	Share	9.7%	8.2%	8.6%	8.4%	7.7%	8.1%	8.2%	7.9%	8.1%	7.2%	6.3%	6.6%	5.7%	-2.0pts	6.2%	-1.9pts
Africa & Others	TIV	1,996,567	391,000	473,000	864,000	302,264	1,166,264	332,025	634,289	1,498,289	153,162	283,148	436,310	357,107	18.1%	793,417	-32.0%
	Nissan	101,409	20,526	25,073	45,599	19,190	64,789	18,410	37,600	83,199	7,507	16,554	24,061	18,585	-3.2%	42,646	-34.2%
	Share	5.1%	5.2%	5.3%	5.3%	6.3%	5.6%	5.5%	5.9%	5.6%	4.9%	5.8%	5.5%	5.2%	-1.1pts	5.4%	-0.2pts
Others(A&O,LATAM,ME,AF)	TIV	19,634,712	4,510,555	4,473,717	8,984,272	4,749,759	13,734,031	3,854,440	8,604,199	17,588,471	2,211,406	3,917,360	6,128,766	4,870,383	2.5%	10,999,149	-19.9%
	Nissan	815,093	173,949	186,118	360,067	187,326	547,393	160,543	347,869	707,936	76,798	128,070	204,868	147,580	-21.2%	352,448	-35.6%
	Share	4.2%	3.9%	4.2%	4.0%	3.9%	4.0%	4.2%	4.0%	4.0%	3.5%	3.3%	3.3%	3.0%	-0.9pts	3.2%	-0.8pts
Overseas Total	TIV	86,831,554	21,272,131	19,955,238	41,227,369	20,404,051	61,631,420	19,057,270	39,461,321	80,688,690	11,653,903	19,135,760	30,789,663	20,696,956	1.4%	51,486,619	-16.5%
	Nissan	4,919,613	1,104,767	1,115,457	2,220,224	1,094,965	3,315,189	1,080,168	2,175,133	4,395,357	559,506	935,585	1,495,091	969,127	-11.5%	2,464,218	-25.7%
	Share	5.7%	5.2%	5.6%	5.4%	5.4%	5.4%	5.7%	5.5%	5.4%	4.8%	4.9%	4.9%	4.7%	-0.7pts	4.8%	-0.6pts
Global (Incl. Japan mini car)	TIV	92,092,572	22,497,766	21,351,964	43,849,730	21,449,932	65,299,662	20,429,214	41,879,146	85,728,876	12,490,351	20,328,700	32,819,051	21,895,817	2.1%	54,714,868	-16.2%
	Nissan	5,515,700	1,231,209	1,269,968	2,501,177	1,195,343	3,696,520	1,233,295	2,428,638	4,929,815	643,335	1,055,576	1,698,911	1,080,698	-9.6%	2,779,609	-24.8%
	Share	6.0%	5.5%	5.9%	5.7%	5.6%	5.7%	6.0%	5.8%	5.8%	5.2%	5.2%	5.2%	4.9%	-0.7pts	5.1%	-0.6pts
Japan (Excl. mini car)	TIV	3,336,630	768,501	891,222	1,659,723	658,306	2,318,029	864,709	1,523,015	3,182,738	534,981	730,752	1,265,733	750,158	14.0%	2,015,891	-13.0%
	Nissan	411,991	80,688	97,324	178,012	58,993	237,005	92,023	151,016	329,028	45,683	66,400	112,083	62,158	5.4%	174,241	-26.5%
	Share	12.3%	10.5%	10.9%	10.7%	9.0%	10.2%	10.6%	9.9%	10.3%	8.5%	9.1%	8.9%	8.3%	-0.7pts	8.6%	-1.6pts
Japan (Mini car)	TIV	1,924,388	457,134	505,504	962,638	387,575	1,350,213	507,235	894,810	1,857,448	301,467	462,188	763,655	448,703	15.8%	1,212,358	-10.2%
	Nissan	184,096	45,754	57,187	102,941	41,385	144,326	61,104	102,489	205,430	38,146	53,591	91,737	49,413	19.4%	141,150	-2.2%
	Share	9.6%	10.0%	11.3%	10.7%	10.7%	10.7%	12.0%	11.5%	11.1%	12.7%	11.6%	12.0%	11.0%	0.3pts	11.6%	0.9pts

\*Share for Europe : Registration base.

\*\*TIV for China : PV and LCV only

(units)

## Global Retail Volume Detail

	FY2018	FY2019							FY2020						
	Full Year	1Q	2Q	1H	3Q	4Q	2H	Full Year	1Q	2Q	1H	3Q	vs. FY2019	3Q YTD	vs. FY2019
UK	110,613	26,338	25,749	52,087	20,193	26,156	46,349	98,436	8,298	27,132	35,430	19,696	-2.5%	55,126	-23.7%
France	59,587	12,381	10,376	22,757	13,234	10,774	24,008	46,765	5,802	10,475	16,277	10,246	-22.6%	26,523	-26.3%
Germany	48,945	10,934	10,265	21,199	12,362	11,137	23,499	44,698	6,079	10,936	17,015	10,316	-16.6%	27,331	-18.6%
Italy	55,426	13,304	9,836	23,140	10,958	8,574	19,532	42,672	4,521	8,589	13,110	9,911	-9.6%	23,021	-32.5%
Spain	69,574	15,672	12,760	28,432	13,784	10,096	23,880	52,312	3,862	11,005	14,867	11,606	-15.8%	26,473	-37.3%
Thailand	74,387	15,619	15,129	30,748	14,708	13,504	28,212	58,960	7,998	11,545	19,543	11,511	-21.7%	31,054	-31.7%
Indonesia	14,408	4,804	5,818	10,622	4,844	3,053	7,897	18,519	689	2,339	3,028	2,615	-46.0%	5,643	-63.5%
Malaysia	27,017	5,213	4,633	9,846	4,106	2,607	6,713	16,559	1,200	3,010	4,210	3,486	-15.1%	7,696	-44.8%
Taiwan	36,707	8,723	9,120	17,843	9,040	10,938	19,978	37,821	7,705	7,895	15,600	8,730	-3.4%	24,330	-9.5%
Australia	55,499	12,662	13,112	25,774	12,369	11,590	23,959	49,733	8,285	7,812	16,097	11,801	-4.6%	27,898	-26.9%
India	38,653	6,221	5,584	11,805	5,895	5,374	11,269	23,074	416	2,310	2,726	3,768	-36.1%	6,494	-63.3%
Brazil	95,504	21,696	24,751	46,447	27,349	21,532	48,881	95,328	7,275	14,714	21,989	17,486	-36.1%	39,475	-46.5%
Chile	29,901	6,472	7,301	13,773	6,432	5,126	11,558	25,331	1,929	4,591	6,520	6,597	2.6%	13,117	-35.1%
Saudi Arabia	27,136	5,849	7,751	13,600	12,270	10,361	22,631	36,231	6,080	6,614	12,694	7,636	-37.8%	20,330	-21.4%
Egypt	24,961	4,512	6,499	11,011	5,598	4,974	10,572	21,583	3,136	5,758	8,894	6,926	23.7%	15,820	-4.8%
South Africa	54,892	11,666	14,865	26,531	8,975	9,161	18,136	44,667	2,480	6,942	9,422	7,407	-17.5%	16,829	-52.6%

## Consolidated Sales Volume by region

(units)

	FY2019															
	Japan	U.S. (incl. Guam)	Canada	Mexico	Europe *	Asia	Asia			Others	Oceania	M.East	Latin.A	Africa	Others	Total
							Thailand	China	Others							
1Q	123,765	289,028	37,243	42,651	127,465	75,289	16,026	684	58,579	100,081	13,508	19,747	45,391	21,265	170	795,522
2Q	143,209	311,517	34,000	68,282	122,856	71,946	14,072	1,525	56,349	143,046	14,529	44,708	53,922	29,678	209	894,856
1H	266,974	600,545	71,243	110,933	250,321	147,235	30,098	2,209	114,928	243,127	28,037	64,455	99,313	50,943	379	1,690,378
3Q	102,125	290,971	29,131	70,352	140,482	75,385	13,789	1,825	59,771	136,057	13,230	48,265	52,383	21,966	213	844,503
4Q	145,391	247,474	21,270	58,748	132,949	77,108	14,819	2,568	59,721	131,803	13,534	44,836	49,849	23,265	319	814,743
2H	247,516	538,445	50,401	129,100	273,431	152,493	28,608	4,393	119,492	267,860	26,764	93,101	102,232	45,231	532	1,659,246
Full Year	514,490	1,138,990	121,644	240,033	523,752	299,728	58,706	6,602	234,420	510,987	54,801	157,556	201,545	96,174	911	3,349,624

	FY2020															
	Japan	U.S. (incl. Guam)	Canada	Mexico	Europe *	Asia	Asia			Others	Oceania	M.East	Latin.A	Africa	Others	Total
							Thailand	China	Others							
1Q	76,925	101,516	12,802	12,429	30,257	18,972	4,283	345	14,344	28,753	6,126	8,613	8,269	5,609	136	281,654
2Q	116,160	198,365	24,175	53,217	95,543	51,420	10,779	552	40,089	67,884	8,663	16,649	26,672	15,835	65	606,764
1H	193,085	299,881	36,977	65,646	125,800	70,392	15,062	897	54,433	96,637	14,789	25,262	34,941	21,444	201	888,418
3Q	115,143	262,576	20,734	61,371	109,442	61,215	12,095	485	48,635	103,238	13,202	31,128	40,832	18,017	59	733,719
3Q YTD	308,228	562,457	57,711	127,017	235,242	131,607	27,157	1,382	103,068	199,875	27,991	56,390	75,773	39,461	260	1,622,137

	Variance FY2019 vs FY2020															
	Japan	U.S. (incl. Guam)	Canada	Mexico	Europe *	Asia	Asia			Others	Oceania	M.East	Latin.A	Africa	Others	Total
							Thailand	China	Others							
1Q	△ 46,840	△ 187,512	△ 24,441	△ 30,222	△ 97,208	△ 56,317	△ 11,743	△ 339	△ 44,235	△ 71,328	△ 7,382	△ 11,134	△ 37,122	△ 15,656	△ 34	△ 513,868
2Q	△ 27,049	△ 113,152	△ 9,825	△ 15,065	△ 27,313	△ 20,526	△ 3,293	△ 973	△ 16,260	△ 75,162	△ 5,866	△ 28,059	△ 27,250	△ 13,843	△ 144	△ 288,092
1H	△ 73,889	△ 300,664	△ 34,266	△ 45,287	△ 124,521	△ 76,843	△ 15,036	△ 1,312	△ 60,495	△ 146,490	△ 13,248	△ 39,193	△ 64,372	△ 29,499	△ 178	△ 801,960
3Q	13,018	△ 28,395	△ 8,397	△ 8,981	△ 31,040	△ 14,170	△ 1,694	△ 1,340	△ 11,136	△ 32,819	△ 28	△ 17,137	△ 11,551	△ 3,949	△ 154	△ 110,784
3Q YTD	△ 60,871	△ 329,059	△ 42,663	△ 54,268	△ 155,561	△ 91,013	△ 16,730	△ 2,652	△ 71,631	△ 179,309	△ 13,276	△ 56,330	△ 75,923	△ 33,448	△ 332	△ 912,744

\*: Including sales to Renault OEM

Global Production Volume

(units)

		FY2018 Full Year	FY2019								FY2020					vs. FY2019 (1Q)		vs. FY2019 (2Q)		vs. FY2019 (1H)		vs. FY2019 (3Q)		vs. FY2019 (3Q YTD)	
			1Q	2Q	1H	3Q	3Q YTD	4Q	2H	Full Year	1Q	2Q	1H	3Q	3Q YTD	vol.	%	vol.	%	vol.	%	vol.	%	vol.	%
Japan	DOM	407,162	80,317	90,336	170,653	60,658	231,311	87,718	148,376	319,029	40,282	49,203	89,485	52,269	141,754	△ 40,035	-49.8%	△ 41,133	-45.5%	△ 81,166	-47.6%	△ 8,389	-13.8%	△ 89,557	-38.7%
	EXP	493,619	100,988	118,490	219,478	134,185	353,663	85,000	219,185	438,663	19,329	63,147	82,476	112,276	194,752	△ 81,659	-80.9%	△ 55,343	-46.7%	△ 137,002	-62.4%	△ 21,909	-16.3%	△ 158,911	-44.9%
<b>Japan Total</b>		<b>900,781</b>	<b>181,305</b>	<b>208,826</b>	<b>390,131</b>	<b>194,843</b>	<b>584,974</b>	<b>172,718</b>	<b>367,561</b>	<b>757,692</b>	<b>59,611</b>	<b>112,350</b>	<b>171,961</b>	<b>164,545</b>	<b>336,506</b>	<b>△ 121,694</b>	<b>-67.1%</b>	<b>△ 96,476</b>	<b>-46.2%</b>	<b>△ 218,170</b>	<b>-55.9%</b>	<b>△ 30,298</b>	<b>-15.5%</b>	<b>△ 248,468</b>	<b>-42.5%</b>
China	Nissan / Infiniti / Venucia	1,392,304	304,930	341,556	646,486	361,967	1,008,453	380,589	742,556	1,389,042	145,020	347,604	492,624	355,723	848,347	△ 159,910	-52.4%	6,048	1.8%	△ 153,862	-23.8%	△ 6,244	-1.7%	△ 160,106	-15.9%
	DF	165,711	37,527	38,163	75,690	37,248	112,938	50,605	87,853	163,543	23,494	60,136	83,630	39,619	123,249	△ 14,033	-37.4%	21,973	57.6%	7,940	10.5%	2,371	6.4%	10,311	9.1%
<b>China Total</b>		<b>1,558,015</b>	<b>342,457</b>	<b>379,719</b>	<b>722,176</b>	<b>399,215</b>	<b>1,121,391</b>	<b>431,194</b>	<b>830,409</b>	<b>1,552,585</b>	<b>168,514</b>	<b>407,740</b>	<b>576,254</b>	<b>395,342</b>	<b>971,596</b>	<b>△ 173,943</b>	<b>-50.8%</b>	<b>28,021</b>	<b>7.4%</b>	<b>△ 145,922</b>	<b>-20.2%</b>	<b>△ 3,873</b>	<b>-1.0%</b>	<b>△ 149,795</b>	<b>-13.4%</b>
North America	US NNA	820,527	189,061	190,234	379,295	176,398	555,693	138,612	315,010	694,305	26,235	131,348	157,583	134,853	292,436	△ 162,826	-86.1%	△ 58,886	-31.0%	△ 221,712	-58.5%	△ 41,545	-23.6%	△ 263,257	-47.4%
	Mexico NMEX	734,304	156,513	151,886	308,399	148,114	456,513	154,512	302,626	611,025	36,430	144,380	180,810	161,099	341,909	△ 120,083	-76.7%	△ 7,506	-4.9%	△ 127,589	-41.4%	12,985	8.8%	△ 114,604	-25.1%
	Mexico COMPAS	31,913	8,606	9,627	18,233	7,543	25,776	8,908	16,451	34,684	620	6,724	7,344	8,907	16,251	△ 7,986	-92.8%	△ 2,903	-30.2%	△ 10,889	-59.7%	1,364	18.1%	△ 9,525	-37.0%
<b>North America Total</b>		<b>1,586,744</b>	<b>354,180</b>	<b>351,747</b>	<b>705,927</b>	<b>332,055</b>	<b>1,037,982</b>	<b>302,032</b>	<b>634,087</b>	<b>1,340,014</b>	<b>63,285</b>	<b>282,452</b>	<b>345,737</b>	<b>304,859</b>	<b>650,596</b>	<b>△ 290,895</b>	<b>-82.1%</b>	<b>△ 69,295</b>	<b>-19.7%</b>	<b>△ 360,190</b>	<b>-51.0%</b>	<b>△ 27,196</b>	<b>-8.2%</b>	<b>△ 387,386</b>	<b>-37.3%</b>
Europe	UK NNUMK	415,364	83,016	78,592	161,608	82,115	243,723	81,520	163,635	325,243	7,006	73,035	80,043	84,283	164,326	△ 76,008	-91.6%	△ 5,557	-7.1%	△ 81,565	-50.5%	2,168	2.6%	△ 79,397	-32.6%
	Spain NMISA (Barcelona)	75,609	14,988	11,344	26,332	12,219	38,551	10,515	22,734	49,066	224	372	596	5,491	6,087	△ 14,764	-98.5%	△ 10,972	-96.7%	△ 25,736	-97.7%	△ 6,728	-55.1%	△ 32,464	-84.2%
	Spain NMISA (Avilla)	13,070	3,864	2,092	5,956	0	5,956	0	0	5,956	0	0	0	0	0	△ 3,864	-100.0%	△ 2,092	-100.0%	△ 5,956	-100.0%	0	-	△ 5,956	-100.0%
	France Renault (Flins)*	68,035	11,341	10,144	21,485	14,933	36,418	16,213	31,146	52,631	706	7,122	7,830	11,877	19,707	△ 10,633	-93.8%	△ 3,022	-29.8%	△ 13,655	-63.6%	△ 3,056	-20.5%	△ 16,711	-45.9%
	Russia NMGR	52,929	14,165	14,241	28,406	12,514	40,920	13,500	26,014	54,420	2,519	10,039	12,558	12,292	24,850	△ 11,646	-82.2%	△ 4,202	-29.5%	△ 15,848	-55.8%	△ 222	-1.8%	△ 16,070	-39.3%
	Russia Avtovaz*	35,667	4,964	5,635	10,599	6,180	16,779	4,109	10,289	20,888	2,515	3,070	5,585	1,387	6,972	△ 2,449	-49.3%	△ 2,565	-45.5%	△ 5,014	-47.3%	△ 4,793	-77.6%	△ 9,807	-58.4%
<b>Europe Total</b>		<b>660,674</b>	<b>132,338</b>	<b>122,048</b>	<b>254,386</b>	<b>127,961</b>	<b>382,347</b>	<b>125,857</b>	<b>253,818</b>	<b>508,204</b>	<b>12,974</b>	<b>93,638</b>	<b>106,612</b>	<b>115,330</b>	<b>221,942</b>	<b>△ 119,364</b>	<b>-90.2%</b>	<b>△ 28,410</b>	<b>-23.3%</b>	<b>△ 147,774</b>	<b>-58.1%</b>	<b>△ 12,631</b>	<b>-9.9%</b>	<b>△ 160,405</b>	<b>-42.0%</b>
Asia (excl. China)	Taiwan Yulon*	34,025	8,329	7,703	16,032	7,194	23,226	10,792	17,986	34,018	6,857	8,835	15,692	7,904	23,596	△ 1,472	-17.7%	1,132	14.7%	△ 340	-2.1%	710	9.9%	370	1.6%
	India RNAIPL	182,486	37,710	55,442	93,152	57,255	150,407	52,766	110,021	203,173	3,642	30,243	33,885	49,131	83,016	△ 34,068	-90.3%	△ 25,199	-45.5%	△ 59,267	-63.6%	△ 8,124	-14.2%	△ 67,391	-44.8%
	Thailand NMT	166,849	37,868	37,497	75,365	34,022	109,387	27,773	61,795	137,160	6,232	28,751	34,983	45,191	80,174	△ 31,636	-83.5%	△ 8,746	-23.3%	△ 40,382	-53.6%	11,169	32.8%	△ 29,213	-26.7%
	Indonesia NMI	8,746	888	882	1,770	1,038	2,808	306	1,344	3,114	0	0	0	0	0	△ 888	-100.0%	△ 882	-100.0%	△ 1,770	-100.0%	△ 1,038	-100.0%	△ 2,808	-100.0%
	Philippines Philippine*	4,664	1,237	1,500	2,737	1,319	4,056	1,053	2,372	5,109	639	1,102	1,741	1,210	2,951	△ 598	-48.3%	△ 398	-26.5%	△ 996	-36.4%	△ 109	-8.3%	△ 1,105	-27.2%
	Korea RSM*	90,905	20,130	14,456	34,586	16,808	51,394	4,563	21,371	55,957	0	0	0	0	0	△ 20,130	-100.0%	△ 14,456	-100.0%	△ 34,586	-100.0%	△ 16,808	-100.0%	△ 51,394	-100.0%
<b>Asia (excl. China) Total</b>		<b>487,675</b>	<b>106,162</b>	<b>117,480</b>	<b>223,642</b>	<b>117,636</b>	<b>341,278</b>	<b>97,253</b>	<b>214,889</b>	<b>438,531</b>	<b>17,370</b>	<b>68,931</b>	<b>86,301</b>	<b>103,436</b>	<b>189,737</b>	<b>△ 88,792</b>	<b>-83.6%</b>	<b>△ 48,549</b>	<b>-41.3%</b>	<b>△ 137,341</b>	<b>-61.4%</b>	<b>△ 14,200</b>	<b>-12.1%</b>	<b>△ 151,541</b>	<b>-44.4%</b>
Other overseas	Brazil NBA	106,011	26,736	28,552	55,288	26,156	81,444	20,359	46,515	101,803	23	15,849	15,872	14,558	30,430	△ 26,713	-99.9%	△ 12,703	-44.5%	△ 39,416	-71.3%	△ 11,598	-44.3%	△ 51,014	-62.6%
	Argentina LATAM	6,773	2,178	3,447	5,625	2,452	8,077	2,738	5,190	10,815	389	3,414	3,803	5,289	9,092	△ 1,789	-82.1%	△ 33	-1.0%	△ 1,822	-32.4%	2,837	115.7%	1,015	12.6%
	S.Africa NSA	36,981	9,592	9,938	19,530	6,884	26,414	5,187	12,071	31,601	0	5,006	5,006	6,038	11,044	△ 9,592	-100.0%	△ 4,932	-49.6%	△ 14,524	-74.4%	△ 846	-12.3%	△ 15,370	-58.2%
	Egypt NMEG	18,183	3,350	4,355	7,705	4,323	12,028	4,216	8,539	16,244	1,905	3,497	5,402	4,234	9,636	△ 1,445	-43.1%	△ 858	-19.7%	△ 2,303	-29.9%	△ 89	-2.1%	△ 2,392	-19.9%
<b>Other overseas Total</b>		<b>167,948</b>	<b>41,856</b>	<b>46,292</b>	<b>88,148</b>	<b>39,815</b>	<b>127,963</b>	<b>32,500</b>	<b>72,315</b>	<b>160,463</b>	<b>2,317</b>	<b>27,766</b>	<b>30,083</b>	<b>30,119</b>	<b>60,202</b>	<b>△ 39,539</b>	<b>-94.5%</b>	<b>△ 18,526</b>	<b>-40.0%</b>	<b>△ 58,065</b>	<b>-65.9%</b>	<b>△ 9,696</b>	<b>-24.4%</b>	<b>△ 67,761</b>	<b>-53.0%</b>
<b>Total</b>		<b>5,361,837</b>	<b>1,158,298</b>	<b>1,226,112</b>	<b>2,384,410</b>	<b>1,211,525</b>	<b>3,595,935</b>	<b>1,161,554</b>	<b>2,373,079</b>	<b>4,757,489</b>	<b>324,071</b>	<b>992,877</b>	<b>1,316,948</b>	<b>1,113,631</b>	<b>2,430,579</b>	<b>△ 834,227</b>	<b>-72.0%</b>	<b>△ 233,235</b>	<b>-19.0%</b>	<b>△ 1,067,462</b>	<b>-44.8%</b>	<b>△ 97,894</b>	<b>-8.1%</b>	<b>△ 1,165,356</b>	<b>-32.4%</b>

\* Non-consolidated companies

Note \*1 Indonesia and Philippines volume had been a part of EXP in Japan as CKD production, however it was changed to KD Set production so that it has reported separately since September 2002.

Note \*2 All figures are on fiscal year basis.

Note \*3 Taiwan and China : FY=January to December, The others : FY=April to March

**NML Export Volume (export from Japan)**

(units)

		FY2018	FY2019								FY2020					vs. FY2019				
		Full Year	1Q	2Q	1H	3Q	3Q YTD	4Q	2H	Full Year	1Q	2Q	1H	3Q	3Q YTD	1Q	2Q	1H	3Q	3Q YTD
North America	U.S.	251,175	51,171	58,421	109,592	82,279	191,871	47,614	129,893	239,485	7,581	29,087	36,668	73,702	110,370	-85.2%	-50.2%	-66.5%	-10.4%	-42.5%
	Canada	30,946	5,591	4,902	10,493	5,092	15,585	4,505	9,597	20,090	719	2,081	2,800	6,119	8,919	-87.1%	-57.5%	-73.3%	20.2%	-42.8%
	Total	282,121	56,762	63,323	120,085	87,371	207,456	52,119	139,490	259,575	8,300	31,168	39,468	79,821	119,289	-85.4%	-50.8%	-67.1%	-8.6%	-42.5%
Europe	Russia	1,924	353	233	586	189	775	0	189	775	118	272	390	401	791	-66.6%	16.7%	-33.4%	112.2%	2.1%
	Others	26,129	11,758	8,359	20,117	9,726	29,843	6,483	16,209	36,326	1,321	3,899	5,220	3,461	8,681	-88.8%	-53.4%	-74.1%	-64.4%	-70.9%
	Total	28,053	12,111	8,592	20,703	9,915	30,618	6,483	16,398	37,101	1,439	4,171	5,610	3,862	9,472	-88.1%	-51.5%	-72.9%	-61.0%	-69.1%
Mid & South America	Mexico	29,403	4,639	4,814	9,453	5,540	14,993	3,817	9,357	18,810	969	1,698	2,667	4,964	7,631	-79.1%	-64.7%	-71.8%	-10.4%	-49.1%
	Chile	3,988	1,125	966	2,091	735	2,826	812	1,547	3,638	0	130	130	266	396	-100.0%	-86.5%	-93.8%	-63.8%	-86.0%
	Others	9,376	1,263	2,014	3,277	1,679	4,956	1,575	3,254	6,531	410	610	1,020	1,659	2,679	-67.5%	-69.7%	-68.9%	-1.2%	-45.9%
	Total	42,767	7,027	7,794	14,821	7,954	22,775	6,204	14,158	28,979	1,379	2,438	3,817	6,889	10,706	-80.4%	-68.7%	-74.2%	-13.4%	-53.0%
Asia	China	7,338	826	599	1,425	724	2,149	359	1,083	2,508	226	0	226	0	226	-72.6%	-100.0%	-84.1%	-100.0%	-89.5%
	Others	31,767	7,451	5,452	12,903	6,384	19,287	4,503	10,887	23,790	2,281	3,089	5,370	3,381	8,751	-69.4%	-43.3%	-58.4%	-47.0%	-54.6%
	Total	39,105	8,277	6,051	14,328	7,108	21,436	4,862	11,970	26,298	2,507	3,089	5,596	3,381	8,977	-69.7%	-49.0%	-60.9%	-52.4%	-58.1%
Oceania	Australia	24,030	5,456	4,189	9,645	6,000	15,645	4,440	10,440	20,085	2,085	4,224	6,309	5,265	11,574	-61.8%	0.8%	-34.6%	-12.3%	-26.0%
	Others	2,848	659	677	1,336	728	2,064	577	1,305	2,641	239	651	890	533	1,423	-63.7%	-3.8%	-33.4%	-26.8%	-31.1%
	Total	26,878	6,115	4,866	10,981	6,728	17,709	5,017	11,745	22,726	2,324	4,875	7,199	5,798	12,997	-62.0%	0.2%	-34.4%	-13.8%	-26.6%
Middle East	Saudi Arabia	6,269	771	2,485	3,256	3,628	6,884	3,636	7,264	10,520	1,245	1,379	2,624	4,285	6,909	61.5%	-44.5%	-19.4%	18.1%	0.4%
	UAE	47,675	1,689	10,808	12,497	7,011	19,508	6,704	13,715	26,212	1,849	1,557	3,406	4,103	7,509	9.5%	-85.6%	-72.7%	-41.5%	-61.5%
	Others	20,596	2,860	4,429	7,289	7,008	14,297	4,753	11,761	19,050	2,407	1,460	3,867	1,957	5,824	-15.8%	-67.0%	-46.9%	-72.1%	-59.3%
	Total	74,540	5,320	17,722	23,042	17,647	40,689	15,093	32,740	55,782	5,501	4,396	9,897	10,345	20,242	3.4%	-75.2%	-57.0%	-41.4%	-50.3%
Africa & Others	Total	8,581	2,217	2,251	4,468	2,916	7,384	1,578	4,494	8,962	739	1,366	2,105	2,037	4,142	-66.7%	-39.3%	-52.9%	-30.1%	-43.9%
<b>Grand Total</b>	<b>502,045</b>	<b>97,829</b>	<b>110,599</b>	<b>208,428</b>	<b>139,639</b>	<b>348,067</b>	<b>91,356</b>	<b>230,995</b>	<b>439,423</b>	<b>22,189</b>	<b>51,503</b>	<b>73,692</b>	<b>112,133</b>	<b>185,825</b>	<b>-77.3%</b>	<b>-53.4%</b>	<b>-64.6%</b>	<b>-19.7%</b>	<b>-46.6%</b>	

\* Regions are based on JAMA geographic division